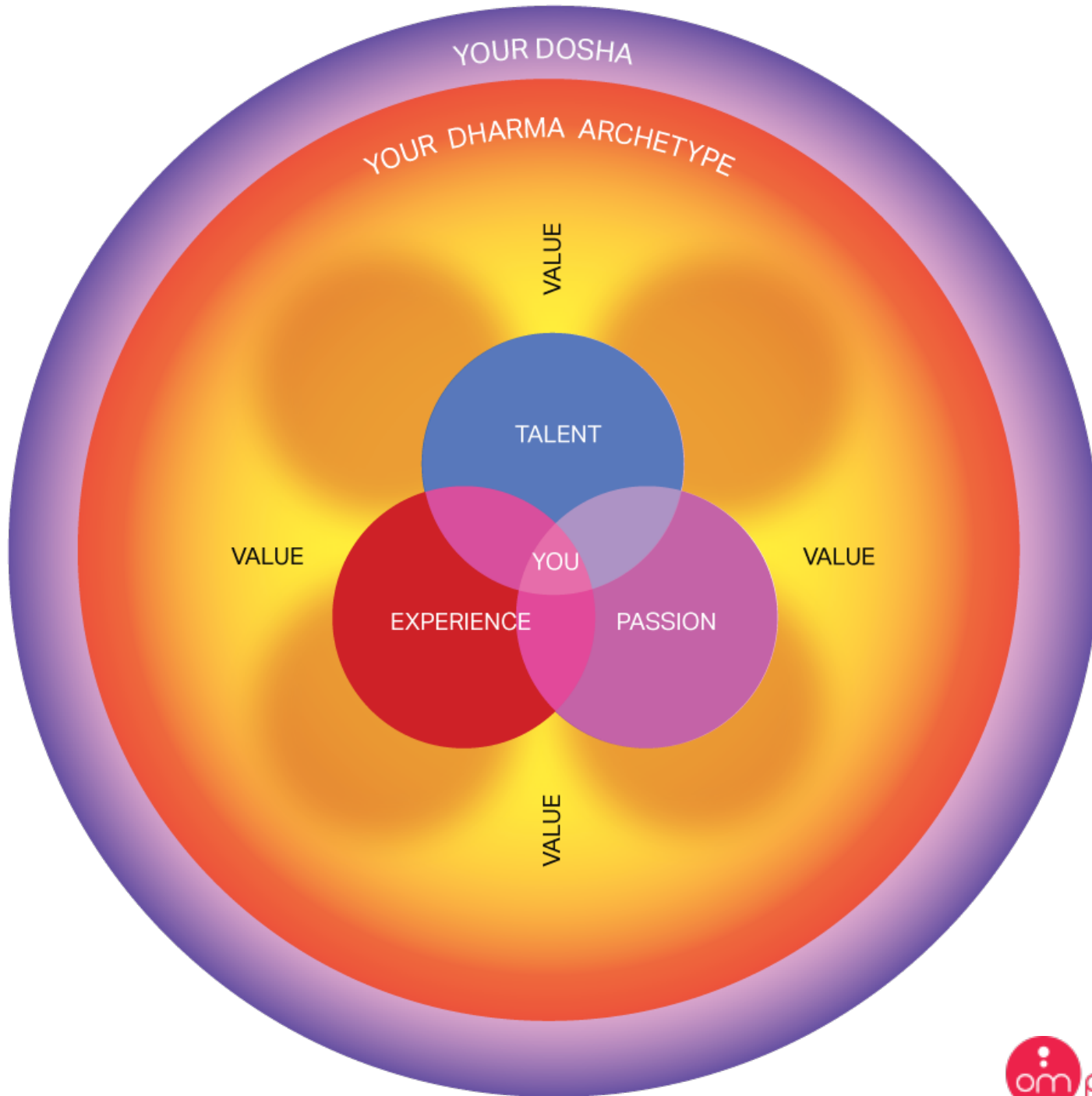


Your Harmonic Business Model Design Workbook





My Gift:

My talents, experience & passion uniquely combine to:

I know my work is:

My Good Life:

I most want to feel & experience:

I most deeply value:

Living the way I most want to feel & according to what I most deeply value, requires this much financially:

My Dharma Archetype:

I am here to:

My orientation to business is:

My key to a satisfying relationship with money is:

My Innate Constitution:

I need my business model to be:

I need my offer structure to be:

The Call of the Times:

What calls to me?

What do I hear the world calling for?

Who needs this?

My Clients/Customers:

are most likely these Dharma Archetypes:

because:

and most likely have these Innate Constitutions:

because:

My Harmonic Business Model:

I want to offer:

structured as:

to these clients/customers:

to earn:

My Harmonic Offer Structure:

Included in how I offer my work will be:

for the price of:

My clients can expect to have this experience/get this result/feel this way:

Are you excited? I'm excited!

Turn to the next page to check in with your Self.

My Work's Energy, Size & Distance:

Is this offer the right intimacy distance?

What's the energy of my work? Does this match it when I tune it?

What's the right size of my business? Is this offer fit the size of my dharma?